



Farm News



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Farm Management Newsletter
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Keith Torgerson

November 2008

Marketing Meeting

Date: Tuesday, November 25th, 2008

Place: AMT Building – Rm. 87 (Where my office is)

Time: 9:30 coffee and the program will start at 10:00 am

For our annual Post Harvest Marketing Meeting, I have asked Van Ahn and Company, Inc. to present again this year. The firm is located in Alexandria MN with a branch in Fargo, ND.

Please feel free to bring a friend.

This year has presented some great opportunities in grain prices but higher inputs and now falling grain prices result in concern for the future. This makes '09, '10 and '11 all the more challenging if you have little to no marketing done. This year we are going to focus our attention on reasons YOU SHOULD STILL DO YOUR MARKETING AT THESE LEVELS!

We will also discuss:

- Why it is necessary to use options in your marketing plan
- Importance of setting up marketing lines of credit
- Our recommendations on common inputs
- Our grain recommendations thru 2011
- Basic S&D conditions

Please consider joining us for this informative event! We believe you will leave this meeting with a solid foundation to marketing your crop in the years ahead.

Please park on the east side of the building and you will not need a visitors hang tag.

Federal Crop Insurance

If you have Revenue Insurance on your row crops, many of you will have a federal crop claim this year due to the decrease in the harvest price which increases your loss threshold. This makes it **important** to keep your production for each unit separate. Also, make sure you keep your insurance agent informed and you may just want to file a loss claim on all your units now.

